



Audit Report

Blue Rose (Bath) (10000)

Audit No. 9 / 40

Start date 26-Nov-13

End date 17-Dec-13

Days 22

Stock deficit this period of -£417.32 (-2.12%)

There is a difference of £46.00 between declared sales and final Z till reading for the period.

This compares with last period a surplus of +£500.14 (+2.09%)

G.P excluding allowances has fallen from 55.48% to 54.89%

G.P including allowances has fallen from 59.48% to 58.10%

Yield this stock period is 91.54% last period it was 93.56% (Target is 95.0% and above)

Allowances have fallen from 8.39% (£2151.37) to 6.52% (£1399.29) (Target is 5.0% and below)

Sales per day have increased from £856.63 (£5996.41 weekly average) to £893.06 (£6251.42 weekly average)

Stock holding has remained the same at 19 days (target is 12-14 days)

Stock value has increased from £5973.29 to £6292.82

(The till variance report shows a deficit of -£371.81 which is only pence away from the £46.00 difference between declared sales and final Z till reading as already mentioned.)

Not such a good result this period with a deficit of -£417.32 (-2.12%), there are deficits on Spirits -£82.82, Wines -£71.65, Draught -£172.88, Bottles -£153.98 (26 bottles of Moretti down, could be a case that hasn't been delivered)

All of these deficits need to be reduced as they are affecting the stock statistics with lower G.P's and yield, a slightly high stock holding of 19 days, allowances are also on the high side at 6.52%, but sales have increased by +£36.43 per day +£255.01

Overall a poor stock result where the deficits must be reduced so as to increase the stock statistics and the bottom line profit for the business.

Till has been Z'd and cleared down.

Any questions regarding the stocktake then please call me.

Many thanks.

Nick

Signed _____